

# Vashi Electricals Pvt. Ltd



DEDICATED TO GROWTH | COMMITTED TO SERVICE

<b>19+</b>	Warehouse Locations PAN INDIA	<b>Shipping</b>	Overnight Tatkal Service PAN India
<b>40k+</b>	Large Range of Products to Select	<b>42+</b>	Years of Expert Solution Experience
<b>250+</b>	Happy Team Members to Provide Solution & Support	<b>200+</b>	Happy Team Members to Provide Selection & Technical Expertise
<b>30k+</b>	Satisfied Customers PAN India	<b>25+</b>	Reputed World-Class Brands



## OUR PARTNERS



PURVA VASHI



TECHKNOW



MIDEX VASHI



VASHI & AS BEARING



WESTERN LUBE  
- CASTROL



WESTERN LUBE  
- HERO



WESTERN AUTO & SPARES  
- MGP

### CRISIL

A S&P Global Company  
An 'A+/Stable' Rated Company

**TOP 4  
CRISIL  
RATED  
COMPANY**

# About Us



Blazing the trail  
since 1978

Thanks to our elite clients, VASHI is  
**THE LARGEST CHANNEL PARTNER**  
of Reputed International Brands of Industrial  
Electrical, Automation and Power Transmission  
Products & Solutions.

[www.vashielectricals.com](http://www.vashielectricals.com)

Turnover  
**1000 Cr +**

9000+  
**VASHI BELIEVERS**  
**BILLED EVERY**  
**MONTH.**

# Inventors of **Vashi Electricals Pvt. Ltd.**



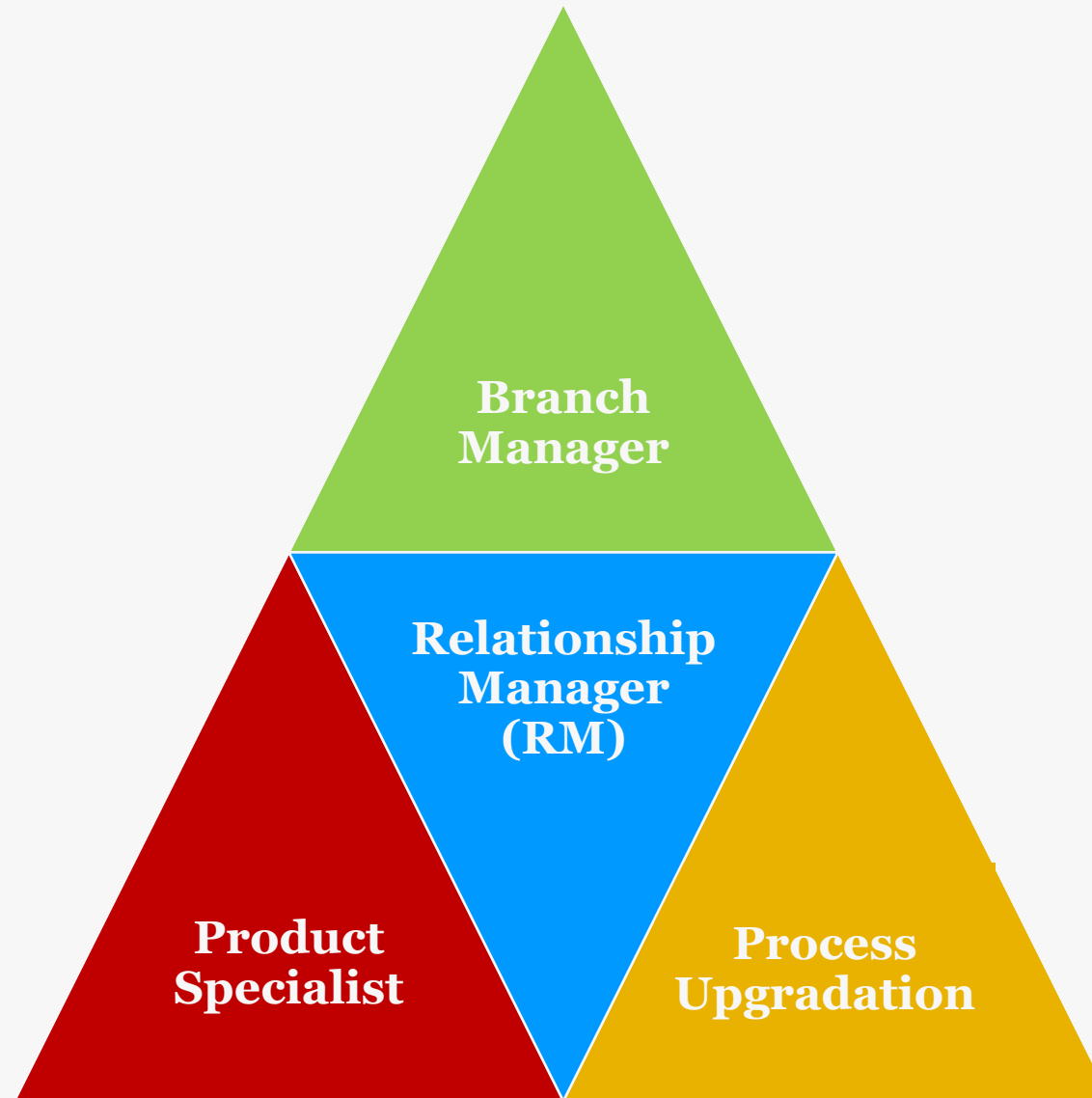
Mr. Madan Dodeja along with Mr. Mohan Dodeja established Vashi Electricals in 1978. With their vision and insight the company successfully stands at the completion of over four decades of service to the Electrical Industry. Their deep concern about the well-being of the stakeholder, customers has enabled the company to grow with culture of services. Not only their inclination to find opportunity in every challenge but also the hunger to explore new business prospects has helped Vashi Electricals to diverge in the arenas of lubricants, automobiles and polymer.

**The men who  
started it all**



**The Vashi Journey Began with the  
dynamic DUO**

# SALES ORGANISATION CHART





# Vashi Electricals

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# CORE PURPOSE

“To Provide world class solution to our believers through innovative system and process. We aspire to delight our believers by performing better than their expectations.”

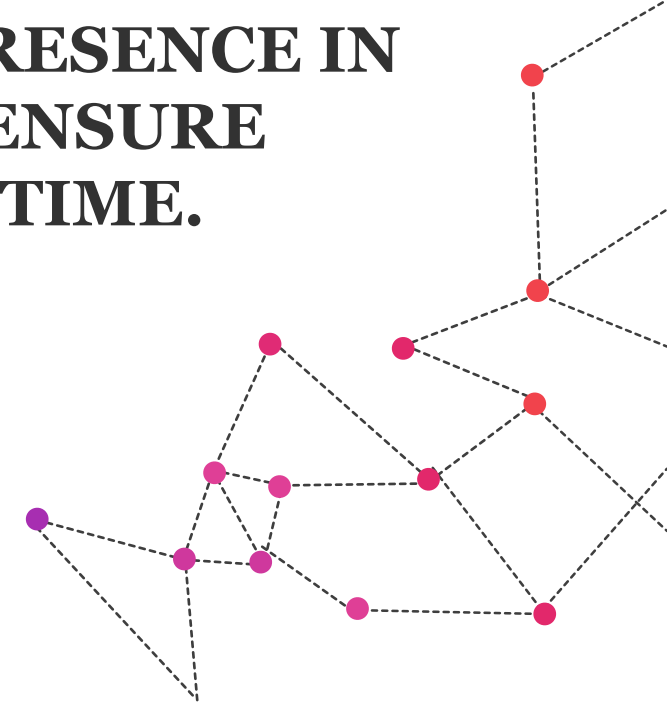
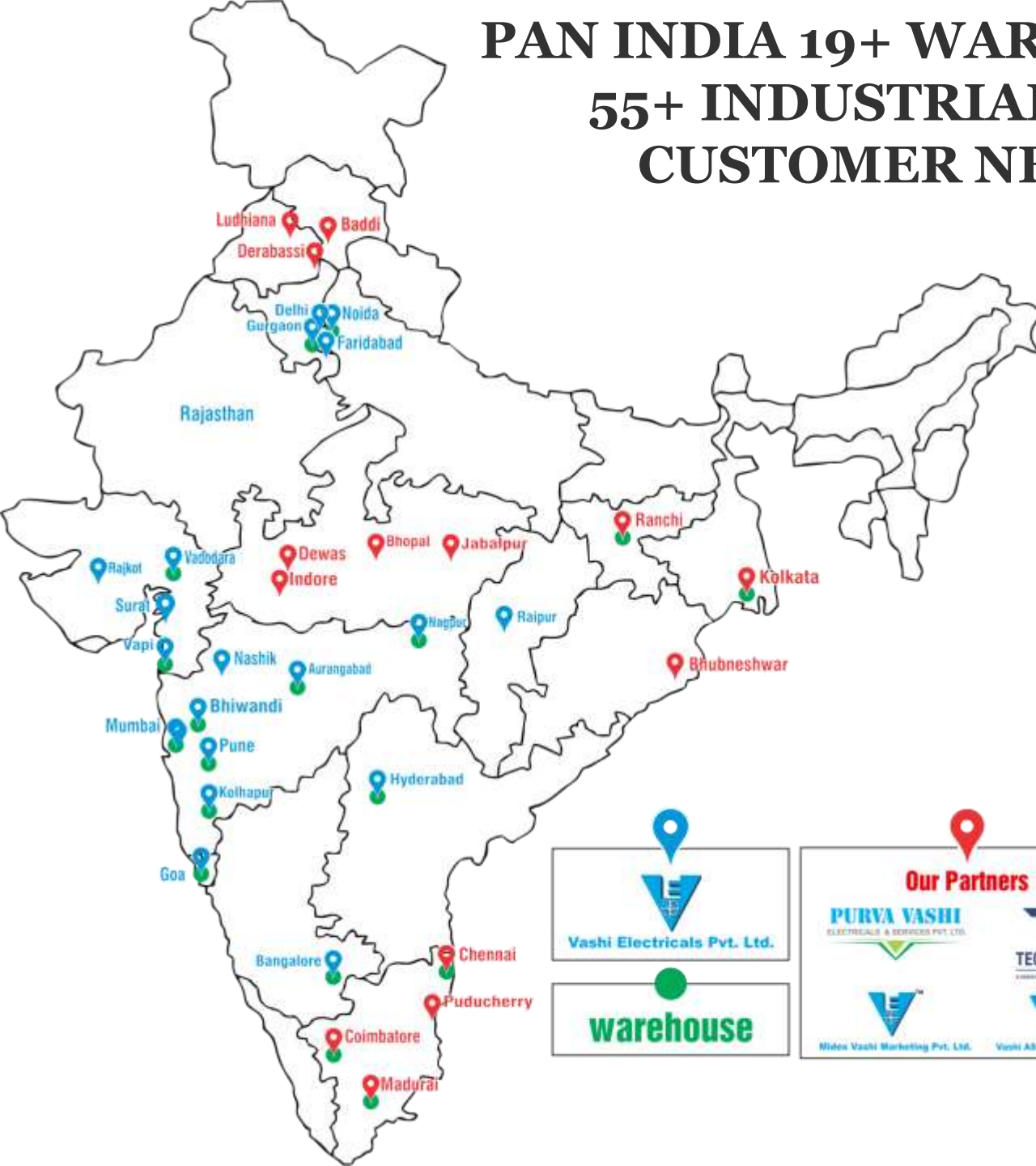
# Together we are the most POWERFUL



To bring sharp focus on our service and response, we have invested in world class digital business processes and have also restructured our organization to be more 'customer centric' thus, renaming the structure as GEMS of Vashi Electricals.

Understanding the essence of working together as one, truly believing in the concept of VASHI ONE is an integral part of ensuring the success of GEMS.

# PAN INDIA 19+ WAREHOUSES AND PRESENCE IN 55+ INDUSTRIAL LOCATIONS TO ENSURE CUSTOMER NEEDS ARE MET IN TIME.



 **Vashi Electricals**  
DEDICATED TO GROWTH | COMMITTED TO SERVICE

*Delightful Electrifying Service*  
SINCE **1978**

  
  
Vashi Electricals Pvt. Ltd.

  
**Our Partners**

 **PURVA VASHI**  
ELECTRICALS & SERVICES PVT. LTD.

 **TECHKNOW**  
ELECTRICALS & SERVICES PVT. LTD.

  
**warehouse**

 **Miles Vashi Marketing Pvt. Ltd.**



 **Vashi AB Bearing Pvt. Ltd.**

**OUR PARTNERS**

**&**

**OUR BRANCHES**

# Making processes **AUTOMATED**

-  package implemented in 2009
- E-Commerce platform launched in 2017
- Supply chain management system integrated with vendors and customers
- IT enabled inventory management systems
-  to enhance business communications & smoothen the processes





# OUR TEAM AT THE SERVICE CENTERS



**We are authorized service station for Bonfiglioli and Hindustan. State of Art Service - Repair Station at Bhiwandi, Bangalore, Gurgaon, Indore and Ahmedabad, where we carry out activities to meet customer needs in time.**

## **Add on services list of VEPL**

- 1) foot to foot cum flange/face mounting**
- 2) flange to face mounting.**
- 3) VPI/IGT treatment**
- 4) external forced cooling**
- 5) space heater/PTC fittings.**
- 6) encoder mounting arrangement.**
- 7) top to side terminal box.**
- 8) brake fitting**

- 9) NDE shaft**
- 10) non standard DE shaft( non standard mechanical features)**
- 11) non standard voltage /frequency(non standard Electrical features.)**
- 12) brake motor with force cooling/encoder mounting.**
- 13) Repair and Servicing of Cross Blower Fans**

# Availability of 55,000 + Parts at our Warehouse – Core Offerings for Customer Satisfaction



# SEGMENT WISE BRAND COMBO OFFER

## OEM



## CPM



## PROJECTS



## END USER



ASK FOR SPECIAL COMBO OFFER ON PURCHASE OF THIRD BRAND AND EVERY SUBSEQUENT BRAND.

# PRODUCT WISE BRAND

## Motors



## Switchgears & Panel Accessories



## Wires & Cables



## Drives



## Rooftop Solar Solutions



## Gearboxes



## Lightings



## Industrial Lubrication



## Industrial Automation



## Pneumatics



## Terminal Blocks



## Bearings



## V- Belts



# AUTOMATION SOLUTIONS



<b>POWER TRANSMISSION</b> <b>01</b>	 
<b>ENERGY MONITORING</b> <b>02</b>	
<b>MACHINE &amp; PROCESS AUTOMATION</b> <b>03</b>	
<b>MOTOR &amp; DRIVES</b> <b>04</b>	
<b>ELECTRICAL DISTRIBUTION</b> <b>05</b>	 
<b>CONDITION MONITORING</b> <b>06</b>	
<b>PNEUMATICS</b> <b>07</b>	





### CURRENT STATE



LARGE OR COMPLEX ENVIRONMENT



SUBSTANTIAL MRO INVENTORY



CENTRALIZED STOREROOM



DEDICATED PROCUREMENT TEAM

### CHALLENGED BY



INSUFFICIENT STOREROOM STAFF



INADEQUATE TASK EXECUTION



INACCURATE INVENTORY DATA



INEFFICIENT TECHNOLOGY

### YOU WANT



COMPLIANCE WITH INVENTORY PROCESSES



VISIBILITY TO INVENTORY CHANGES



INSIGHT FROM DATA & REPORTING



CONTROL OVER ALL PROCUREMENT



Managed MRO provides dedicated, expert and onsite support services for both Vashi and non-Vashi product to help you save time and money.



**ADD EXPERTISE** Benefit from Vashi's MRO product knowledge and inventory management skills.



**CREATE ACCOUNTABILITY** Ensure material management tasks are completed with precision, efficiency & speed.



## VASHI EXPERTISE

**REPLENISHMENT + ISSUANCE  
SPOT BUY + SOURCING  
PROCUREMENT EXPERTISE**

**REQUISITION MANAGEMENT  
DATA COLLECTION + ANALYSIS  
INVENTORY OPTIMIZATION**

## YOUR BENEFITS

**REDUCE MATERIAL EXPENSE**

Decrease costs through product substitution & standardization.

**LEVERAGE INVENTORY INVESTMENT**

Put your inventory to work & optimize amount kept on hand.

**INCREASE TECHNICIAN PRODUCTIVITY**

Put the right products in the right place at the right time.

**PAN INDIA WAREHOUSES**

A Million sq.ft to facilitate ease of inventory management for your satisfaction.

# OPTIMIZE ENERGY CONSUMPTION WITH VASHI ELECTRICALS



## REDUCE OPERATING COSTS THROUGH ENERGY EFFICIENCY

An Energy Optimization is a holistic approach towards reducing the energy expenditures so dramatically resulting in the significant improvement of client's profitability.

### ENERGY OPTIMIZATION

Electro-Thermal Energy Audits

Electrical Safety Audits

Power Quality Analysis

Thermography test

Solar System performance analysis

Solar O&M (Waterless)

Turnkey Solar EPC Projects

Solar BOM / INC support

### Achievements through Energy Optimization Solutions

Few of the Projects from 3rd Quarter of 2019-2020

Client Location	Solution	Electrical / Thermal Savings
Silvasa - Manufacturing Plant	Energy Audits	32.97 Lakhs Annually
Dombivali - Manufacturing Plant	Energy Audits	43.14 Lakhs Annually
Dombivali - Manufacturing Plant	Thermal Audits	Rs 65,000/- Per Day
Thane - Printing & Packaging Industry	Bill Analysis Only	2.12 Lakhs Annually
Ahmedabad - Food Processing Unit	Thermal Audits	Rs 28,000/- Per Day
Dubai - Commercial Building	Energy Audits	28 Lakhs Annually



# Solar Energy Optimization



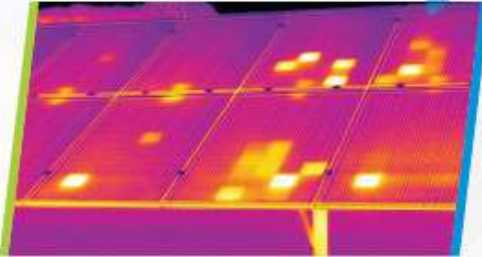
Solar PV Generation System

Not Yet Installed?

Installation done,  
**BUT JOB NOT OVER!**



Feasibility Analysis  
& Expert Consultation  
[energy@vashielectricals.com](mailto:energy@vashielectricals.com)



Post Installation,  
Performance Analysis & Boosting



Turnkey Installation & Commissioning



World Class Products Support / Supply  
[solar@vashielectricals.com](mailto:solar@vashielectricals.com)



O & M Services,  
Predictive / Preventive Maintenance



# SOLAR ENERGY PRODUCTS



## SOLAR PANELS

**Jinko Solar**  
Building Your Future in Solar



Imported Panels

**RenewSys**  
Let there be light



Indian Panels

## SOLAR INVERTERS

**SMA**



String Inverters

**POLYCAP**  
India's No. 1 Cable & Wire Company



String Inverters

## BOS (BALANCE OF SYSTEMS)

**POLYCAP**  
India's No. 1 Cable & Wire Company



AC / DC  
Solar Cables

**SIEMENS**  
Ingenuity for life



AC  
Combiner Panels

**Vashi Electricals**



Solar Module  
Mounting Structures

**GEESYS**



ACDB & DCDB

**Indelec**



Earthing Accessories &  
Lightning Arresters



# Vashi Electricals

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Delightful Electrifying Service  
SINCE 1978



## Awards and Rewards



**SIEMENS**

Leading distributors for SIEMENS since 35+ years

**Bonfiglioli**

Leading distributors for BONFIGLIOLI since 15+ years

**hindustan**  
ELECTRIC MOTORS

Leading distributors for HINDUSTAN since 4+ years

**POLYCAB**

One of the leading distributors for POLYCAB since 10 years



# Vashi Electricals

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## SPECIAL RATE CONTRACT BENEFITS

# WE ENSURE TO SERVE YOU WITH THE BEST!



### YOUR EXTENDED WAREHOUSE

We have 19+ large warehouses spread in 3 lakh sq. Ft and over **Rs 1000 Million in inventories at a time.**

Our inventory management ensures **our money on your racks and your money in the bank.**



### OLD INVENTORY EXCHANGE

**Exchange 5%** of annual turnover on achieving the target at end of the year of the items **non-moving with some other products** from our basket at **NO ADDITIONAL COST.**



### DISTRIBUTION REDEFINED

**19+ WAREHOUSES** to locally enable efficient delivery.

**Strategic tie-ups with Reputed Transporters** to provide Door Delivery PAN India.



### PAN INDIA CONTRACT

**Same price anywhere in India**  
**In an event of price change,** all pending orders shall be supplied at **old price.** You can place **10% of value committed in this rate contract** at old rates within one week of change in price list.



# CORPORATE OFFICE

A-6, Plot No. 74, Shree Ganesh Complex, Behind Gupta Compound, Dapode Road,  
Mankoli Naka, Bhiwandi - 421305

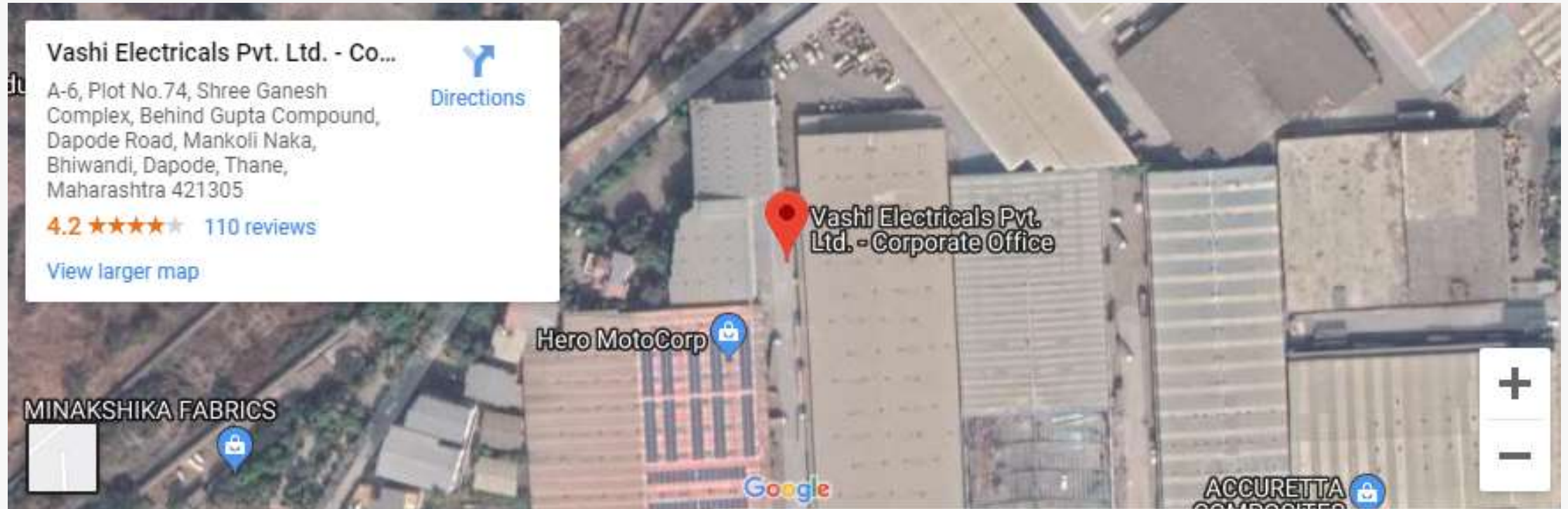
+91 2522 661600

+91 2522 661620

[buyonline@vashielectricals.com](mailto:buyonline@vashielectricals.com)

[sales@vashielectricals.com](mailto:sales@vashielectricals.com)

Our Toll Free Number: 1800 266 1658



# REGIONAL OFFICES



## **Navi Mumbai**

Sagar Ratan Industrial Estate, Plot No. D-265, MIDC, Turbhe, Navi Mumbai - 400 705

+91 22 27626300

+91 22 27681977

[salesturbhe@vashielectricals.com](mailto:salesturbhe@vashielectricals.com)

## **Ahmedabad**

Shed no.9-11, Ashwamegh Industrial Park, Kamod to Pirana road, Navsari lat, Pirana, Ahmedabad - 382 425.

+91 79 29708730/31/32, +91 79 29703795

[ahmd@vashielectricals.com](mailto:ahmd@vashielectricals.com)

## **Aurangabad**

Plot No- 17, Gut No- 23, Sai Udyog Nagari, Behind B-14 Cosmo Films Ltd, Midc, Waluj, Aurangabad - 431136.

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[salesaurangabad@vashielectricals.com](mailto:salesaurangabad@vashielectricals.com)

## **Bangalore**

No.29, 1st Main Road, Byatarayanapura, New Timberyard Layout, Behind Mysore Road, Satellite Bus Stand, Bangalore - 560026.

+91 80-26746116 / 117 / 119

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[salesbangalore@vashielectricals.com](mailto:salesbangalore@vashielectricals.com)



### **Chandigarh (Dera Bassi)**

Vashi Electrical & A.S. Bearing Pvt Ltd, Godown No. 2, Opp Old Octroi Post, Barwala Road, Dera Bassi, Sas Nagar, Punjab 140507

01762-525680

[sales.veasb@vashielectricals.com](mailto:sales.veasb@vashielectricals.com)

### **Chennai**

Techno Products Development Pvt.Ltd. 87/2B, Kanniamman Nagar, Vanagaram Main Road, Vanagaram, Chennai 600 095.

+91 44-24760342 / 52 / 81 / 91

+91 44 2476 7086

[techno@vashielectricals.com](mailto:techno@vashielectricals.com)

### **Coimbatore**

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### **Gurgaon**

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+91 124 4989589 - 90

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### **Hyderabad**

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[saleshyderabad@vashielectricals.com](mailto:saleshyderabad@vashielectricals.com)



### **Indore**

Midex Vashi Marketing Pvt.Ltd. Khasra No 137/1 behind Emerald Height School, A.B. Road Rau, District- Indore. Madhya Pradesh - 453331

+91 90092 88444

+91 97528 76043

[midex@vashielectricals.com](mailto:midex@vashielectricals.com)

### **Kolkata**

Purva Vashi Electricals & Services Pvt.Ltd. Unit 10, 13th Floor, Tower 1, PS Srijan Corporate Park, G2, Block GP, Near RDB Boulevard, Salt Lake, Sector V, Kolkata 700091.

+91 33 6630 1111

+91 9874764888

[pvespl@vashielectricals.com](mailto:pvespl@vashielectricals.com)

### **Kolhapur**

Survey No 304, Near Hotel Poonam, behind Bharat Petroleum Kalyani Autolinks Petrol Pump, Peth Vadgaon, Pune-Bangalore Highway, Kolhapur - 416112.

09326626560 / 07045454381

[saleskolhapur@vashielectricals.com](mailto:saleskolhapur@vashielectricals.com)

### **Madurai**

Techno Products Development, A37, Automobile SIDCO Industrial Estate, Kappalur, Madurai - 625008.

0452-2489352/9841817096

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### **Noida**

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+91 0120-4030500

[salesgurgaon@vashielectricals.com](mailto:salesgurgaon@vashielectricals.com)



### **Nagpur**

C 18/3, Hingna MIDC Nagpur - 440016.  
+91 7104-235393/83/63  
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### **Pune**

Survey no. 17/2, Jhamtani group compound, Opp. Park Street, Aundh - Rawet Road, Rahatni, Pimpri, Pune - 411017.  
PMC +91 8928930882  
PCMC +91 7045453551  
+91 20 63106300  
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### **Ranchi**

Purva Vashi Electricals & Services Pvt.Ltd, Plot 204 Mauja Lalgotuwa Opposite Kanchan (Bharat Petroleum) Petrol Pump Daladili, Ring Rd, Ranchi,  
Jharkhand 835303  
8335059974 / 8298100012  
[pvespl@vashielectricals.com](mailto:pvespl@vashielectricals.com)

### **Vapi**

Plot no. 132, Industrial Gala no. 2, Behind Globe Chamber, Vapi Silvassa Raod, Opp SBPP Co-op Bank Ltd, GIDC, Vapi 396191.  
+91 9979955121  
[salesvapi@vashielectricals.com](mailto:salesvapi@vashielectricals.com)

### **Vadodara**

441/1/2/3, GIDC, Makarpura, Vadodara - 390 010.  
+91 265-2630397 / 399  
+91 265-2630397  
[salesgujarat@vashielectricals.com](mailto:salesgujarat@vashielectricals.com)





# Passion.

Our team of **1000+ happy employees** consistently deliver outstanding results combining creativity with hard-work and impeccable experience in **ensuring customer satisfaction.**



# THANK YOU



AT

YOUR

SERVICE