

Delight ERP

Streamline Your Business...



Sales / Service CRM | Production Management | Accounting
Human Resource Management (HR) | Supply Chain Management (SCM)

 www.delighterp.com

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Sales CRM

- ▶ 24X7 Auto Response of Inquiry/Service
- ▶ Figure out the conversation ratio of Marketplaces
- ▶ Direct inquiry feed to the marketplace
- ▶ Boosts Employees' Productivity
- ▶ Save Sales personal expenses
- ▶ Helps to increase around 30% of sales
- ▶ Get a live order system
- ▶ Smart auto lead distribution system
- ▶ Incentive management
- ▶ Dealer/Distributor/Retailer order management
- ▶ Customer management
- ▶ Expense management
- ▶ Payment management



Service CRM

- ▶ Onsite report of Parts installation
- ▶ Save travel costs
- ▶ Effortless service assignment
- ▶ Manage after-sales services
- ▶ Easily identify service overdue
- ▶ Real-time location tracking
- ▶ Contract-based service person management
- ▶ Assign Service and Track service status
- ▶ AMC Management
- ▶ Warranty-based service management
- ▶ Service notifications
- ▶ Service reminders



Production

- ▶ Control over-production
- ▶ Identify dead stock material
- ▶ Identify bill of material (BOM)
- ▶ Boosts production process
- ▶ Minimize production rejection, loop falls, and wastage
- ▶ Improve outsourcing / inside production quality
- ▶ Decrease the cost of production
- ▶ Maximize use of machinery outcomes
- ▶ Check vendor & operator productivity
- ▶ FIFO / LIFO Based production processing
- ▶ Production landing cost of the material
- ▶ Manage rejection/scrap materials
- ▶ Get process-to-process-wise stock



Supply Chain Management (SCM)

- ▶ Dealer/Distribution channel management
- ▶ Online order process & tracking system
- ▶ Identify the well-performing dealer/distributor
- ▶ Multiple price list management
- ▶ Exclusive production assigns to a dealer/distributor
- ▶ Dealers/distributors place orders by application
- ▶ Type of scheme manages
- ▶ An auto reminder of payment
- ▶ Sales credit limit-wise sales control
- ▶ Identify ABC categories-wise reports



Human Resource Management (HR)

- ▶ Attendance management
- ▶ Staff tracking management
- ▶ Identify employee expenses
- ▶ Leave management
- ▶ Manage end-to-end employee documentation
- ▶ Recruitment management
- ▶ Employee to-do list management
- ▶ Salary history management
- ▶ Incentive management
- ▶ Dealer/Distributor/Retailer order management
- ▶ Customer management
- ▶ Expense management
- ▶ Payment management



Accounting

- ▶ Party-wise credit limit management
- ▶ Identify ABC report of customers
- ▶ Inventory management
- ▶ Real-time sales/purchase monitory system
- ▶ Quotation / Order / Performa / Sales management
- ▶ Identify company product valuation report
- ▶ Purchase Quotation / Order / Performance / Purchase invoice management
- ▶ Identify cancelled/partial/full sale orders & purchase orders
- ▶ Know quotation to dispatch conversation for sales
- ▶ Manage over-purchasing products
- ▶ Get pending reports at sales/purchase orders
- ▶ Get payment cycle data

Other Ordinary features

- ▶ System generates an audit log report of usage of the system
- ▶ Company data security and privacy are maintained
- ▶ Less data entry by bulk import functions and cloning concept
- ▶ Multiple WhatsApp integrations with multiple-level message
- ▶ Web/ mobile application-base eCommerce platform
- ▶ SMS integration with multiple-level message
- ▶ Transactional mail integration at multiple-levels
- ▶ FedEx/ ShipRocket-based shipping & delivery management
- ▶ Product Warranty & Service Management
- ▶ Machinery and vehicle management
- ▶ Multiple invoice format with multiple settings
- ▶ Support ticket management
- ▶ News & announcement
- ▶ Offer/ scheme management
- ▶ Handles highly concurrency users
- ▶ Application-based notification management

ERP Software for MSMEs

Why choose our DelightERP

Streamline Your Business...



Get Free Upgradation



Able to help Increase ROI



Quick to go Live



Able to scale business next level



Free Call Support & Training



Access with multiple devices



Available on Cloud
(Anywhere / anytime accessibility)



SaaS-based system



By implementing ERP, save your time, money, and manpower energy



White labeling available



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